

Big News

May, 2002

Letter From The Chairman

Dear Big Net Affiliates:

Although, the year 2001 will be remembered as one of the most extraordinary in recent history, it is with guarded excitement for our future that I am writing this letter to you. Big Net has been working diligently to position our company to take advantage of available opportunities.

Since the dot.com bubble burst in 2000, we have had to contend with one of the sharpest and most sudden economic downturns on record. The terrible tragedies of September 11th increased economic uncertainty and meant that we had to find new ways to help customers, partners, and co-workers deal with a changed world.

Big Net's ambition is clear. Looking to the future, we believe that Big Net has unique opportunities and unique capabilities to transform markets by being at the center of an emerging technology landscape; connected, intelligent products and services and an Internet infrastructure system that is always up and running.

Despite the changes and challenges of 2001, Big Net has made steady and measurable progress against our strategy and objectives. We maintained our focus on long-term goals by continuing to reduce costs, becoming more efficient, and remaining profitable. For 14 months, the company has been EBITDA profitable and I'm excited to announce that in the next 90 days the company will become net profitable. The 2002 projections for Big Net is set at \$25 million in sales, \$4 million EBITDA profit, and \$300,000 in net profit. This is a \$14 million net profit turnaround in less than 2 years!

Looking forward, we are happy to announce that we have formed a new relationship with MusicVision, headquartered in Manhattan. The initial structure is a six-month joint venture that may roll into a total merger of all companies in October 2002. There are some challenges that must be met over the next six months from both a sales and profitability standpoint, as well as continuing to improve the balance sheet. We are rising to the challenges and we feel very confident that we can achieve our goals.



MusicNation controls that digital music rights of major artists and provides them with the latest technology solutions to enhance their websites, wireless programs, and long distance calling card platform allowing them to realize greater revenue. Our combined technologies (Big Net's infrastructure and MusicVision's entertainment expertise) has placed us at the forefront to enhance the digital distribution rights of such performers as Alicia Keys, NSYNC, GooGoo Dolls, Jennifer Lopez, and many more popular artists.

MusicNation has produced several international calling cards with the recording industry's top names (NSYNC, Alicia Keys, and Usher). Musical artists rely on their websites to build their brand, maintain loyalty to their listening audience by communicating to their fans, and build excitement for their shows. MusicNation is at the forefront of this effort through this unique MusicVision partnership. MusicNation provides these services to major artists, allowing them to connect with their fans in ways they never have before.

MusicNation has signed a nationwide Cingular contract that will allow the company to offer exclusive co-branded wireless services featuring top artists. When customers choose MusicNation as their wireless provider, they will have access to exclusive ticket offers, select promotions, custom phone faceplates, sound check parties and more.

In closing, we look with great excitement to the future of our company and thank you for your support.



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Big Net's Big Deals

AOL Time Warner

Big Net Partners With AOL Time Warner

As the result of a recent decision by Federal Trade Commission regulators, Big Net is now offering high-speed broadband Internet access to customers nationwide by using AOL/Time Warner's high-speed cable lines. The approval of Big Net brings the number of companies offering national high-speed Internet access over AOL/Time Warner's network to three. Negotiations on the Big Net contract with AOL/Time Warner started in October, 2001 and the FTC approved the partnership in February, 2002.

"We view this partnership as a great opportunity for Big Net and for American business," said Big Net's Chairman Duane Rao.



"We have plans to help large and small business link their employees, salespeople, customers, and vendors nationwide using a high-speed broadband Virtual Private Network (VPN). This will enable everyone associated with a company to communicate instantly and securely over the Internet," said Big Net's Senior Vice President Jim Jung. "In addition, we have made arrangements to utilize the existing nationwide installation and service infrastructure currently used by AOL/Time Warner, "Jim added.



Big Net Provides High Speed Connectivity to the City of Lincoln Park

When the City of Lincoln Park wanted to improve their Internet infrastructure by speeding up their access, Big Net was called in to provide the solution. The City of Lincoln Park had budgetary concerns as well as reliability concerns.

Big Net analyzed the City's costs for local toll and long distance that was provided by Ameritech and AT&T and compared that with MichTel's switch system. Analysis showed that the City of Lincoln Park was paying Ameritech from 9¢ to 25¢ per minute depending on when the call was placed and AT&T from 21¢ to 71¢. With MichTel's switch and T-1 integration, Big Net was able to drop that cost to only 3.5¢ per minute. The cost savings amounted to over \$2100 per month! City of Lincoln Park spokesperson, Pat Lulko stated, "It's been a pleasure working with such a professional organization that was able to provide an effective solution the to City's communication issues."

Big Net's Internet solution involves connecting the Police Department, Fire Department, City Hall, and DPW with highspeed DSL over T-1 access. Congratulations to Bob Allan, Big Net Corporate Account Executive, who put this deal together.



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Big Net's Big Deals

Big Net Provides Dynamic Computer With Long Distance Service

Big Net has been providing Dynamic Computer with long distance service since November, 2001. As a result of their change in long distance carriers, they have realized a savings of 25-50% of their long distance service.



Dynamic Computers Owner, Colleen Sheptock said, "I appreciate the cost savings and friendly customer service. For a mid-sized business owner, any reduction in cost is important to our success."

MichTel has added over 1000 customers in the last 90 days, bringing the total base to over 2000. "We are saving companies literally thousands of dollars a month on their long distance service," stated Dick Sabo, Big Net's Chief Operating Officer. **Big Net Provides Bilsing Automation NA With Global Database & E-mail Solution**



Big Net has been contracted to provide Bilsing Automation with a global web-based inventory which involves developing solution and implementing a database of parts enabling Bilsing's customers and affiliates to order online and track their orders globally. "The Bilsing account has placed Big Net as a leader in global networking and providing database solutions," stated Walt Rush, Big Net Regional VP. Bilsing's U.S. Coordinator's, Jerry Leonard and Ric Baker stated, "Big Net has provided the solution we needed to launch an economical and efficient method to control inventory movement globally."

Bilsing Automation is a worldwide provider of versatile modular tooling solutions for automated handling and has been providing robotic solutions to the automotive industry since the 1980's.



Bilsing Automation currently operates in the United States, Germany, England, Spain, Sweden, Czech Republic, Italy, Turkey, Brazil, China, Korea, Malaysia, Mexico, Thailand, and Canada.



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Big Net's Big Deals

MetroCell Provides Elias Brother's Big Boy With State-of-the-Art Cellular Phones

Elias Brother's Big Boy has contracted with MetroCell to provide the state-of-the-art Nokia cellular phones and Cingular service. Big Boy has been a long-time valued customer of MetroCell and has many cellular phones in place.

"The Nokia 3360 has many of the advanced features we were looking for," stated Big Boy spokesperson Ralph Geronette. MetroCell has been a valued partner in providing a solid solution for our company."

MetroCell Provides Cellular Solution to QEK Global Solutions

MetroCell is supplying QEK Global Solutions with their cellular phone solution. QEK is an automotive supplier that provides logistical solutions for large fleets of automobiles. QEK employees are enjoying all of the e-mail and text messaging features and benefits of the Nokia 3360 phone and taking advantage of Cingular's ultra-competitive pricing programs that include free long distance and several thousand-bonus minutes per month.



QEK spokesperson Annamaria Genovese said, "MetroCell has provided QEK with the most comprehensive and competitive wireless communications solution available. The new cell phones have proven to be a great asset to our organization." Congratulations to Allen Rao, MetroCell V.P., assisted by Jan Anderton who put this sale together.



This newsletter contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those expressed or implied in these statements, including but not limited to economic conditions in the Internet and communications industries, risks associated with conducting business in foreign countries and other factors.



"The Nokia 3360 tri-mode phone allows users to receive email and text messaging directly to the handset," stated Curtis Dettmer, MetroCell Store Manager. "The technology employs predictive text input for authoring messages. The handset allows users to store up to 200 professional contacts, has wireless Internet capabilities, and sends and receives data via infrared that enables users to synchronize with their PC and other handheld devices," Curtis added.

